



PRIVATE MOBILE NETWORKS

## Press Release

### Link Telecom partner with Private Mobile Networks

*~Bringing Integration Capabilities to Provide New Solutions using Private Mobile Networks~*

**North Yorkshire, UK – 11th October 2007** - Private Mobile Networks Ltd, the UK provider of private GSM network technology, today announced, that they are moving ahead on a major project to develop an integrated voice and data communications station for rapid deployment with Link Telecom, an organisation specialising in providing business and personal mobile phones, tariff deals, mobile phone accessories and voice and data products.

Link Telecom's partnership with PMN (part of the TeleWare Group) covers the Private Mobile eXchange (PMX) product, delivering the full portfolio of TeleWare's intelligent applications over private mobile networks, including corporate mailbox facilities, call recording on-demand and instant conferencing.

"We are very pleased to be partnering with PMN, the private mobile networks solution complements our existing suite of products," said Matthew Wright, Commercial Director of Link Telecom. "We see some very exciting opportunities particularly in the emergency services and construction areas, where we are already active," added Wright.

Link Telecoms will enable customers to purchase fully integrated communications through providing connectivity, hardware, services, administration, support and system management. The initial focus will be in the area of rapid deployment of fully functional voice and data solutions, suitable for use as temporary or emergency deployment to provide internet, phone and security and transmission capabilities. The partnership with Private Mobile Networks to deliver the Private Mobile eXchange will complement their existing products and extends the portfolio offering to business customers.

"The expertise that Link Telecom provides in the integration area is important to ensuring a complete offering covering both voice and data services," explained Chris Moore, Sales Director at Private Mobile Networks. "They have the expertise and, during the test phase of this project, have proven their commitment to delivering the highest standard of service to their customers, so we look forward to an exciting and profitable future together," he concluded.

#### About Link Telecom

Link Telecom is a premier provider of fixed and mobile voice and data solutions. Link Telecom's suite of products include: business telephone systems; call centre solutions; calls and lines; mobile voice and data; converged telephony; network services; and business continuity.

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### About TeleWare Group Plc

TeleWare's applications provide business solutions for voice continuity, mobility and team working, fixed mobile convergence, DECT replacement, enterprise call control, telephony migration and consolidation, voice portal solutions and seamless PBX and applications integration. Unparalleled interoperability enables seamless integration with a wide range of PBX and application vendors. A commitment to open standards ensures flexibility, freedom and choice.

TeleWare is a Microsoft gold partner, has certification for the quality standard ISO9001/2000 TickIT and has been awarded the Investors in People national standard for training and development of its employees to achieve its business goals.

TeleWare develops and delivers software based products and services in a variety of ways to suit the differing target markets. The TeleWare Group consists of TeleWare Plc, TeleWare Hosted Services, TeleWare Application Services and Private Mobile Networks Ltd.

**TeleWare Plc:** - The leading UK supplier of intelligent communications solutions provided as packaged and tailored application software. TeleWare's applications are delivered as on-premise or managed services to all sizes of businesses and as hosted platform solutions to service providers. TeleWare customers include over 23% of the FTSE 100 and approaching 21% of the top 1000 blue chip national and multinational companies.

**TeleWare Hosted Services (THS) :-** THS supports the full applications portfolio delivered in a hosted environment across TDM or IP networks. The Hosted Services are brought to market through sales partners from data centres in Thirsk, Docklands and Heathrow and are available for deployment by independent service providers.

**TeleWare Application Services (TAS) :-** TAS is an Application Service Provider (ASP) delivering services based on the TeleWare intelligent applications through BT Featurenet. TAS supports over 25,000 registered users delivering services such as personal numbering, auto attendant, unified and integrated messaging and IVR.

**Private Mobile Networks (PMN):** - Private Mobile Networks Ltd provides private GSM network solutions for deployment in remote sites, use as DECT replacement and for fixed mobile convergence by businesses.

<http://www.teleware.com>

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