



PRIVATE MOBILE NETWORKS

## Press Release

### Private Mobile Networks partner with Call-Systems Technology

*~ Innovative Genesis GSM solution to utilise core PMN technology ~*

**North Yorkshire, UK – 20<sup>th</sup> February 2008** - Private Mobile Networks Ltd, the UK provider of private GSM network technology, today announced that Call-Systems Technology Ltd has been awarded Partner status following successful completion of the accreditation process. The addition of Call-Systems Technology, highly respected in the field of pagers and on-site communication products, is part of an ongoing strategy to strengthen the UK channel.

Call-Systems Technology Ltd will use the PMN platform as the basis of its Genesis GSM solution that enables the creation of a private mobile phone network as an alternative to national mobile networks on-site and standard DECT applications. Genesis also has extended interface capabilities to third party devices such as fire alarms, pagers and building management systems.

"Accreditation is vital for us, as is our close working relationship with PMN which has helped us develop Genesis and extend its capabilities to match our target customer base," explains, Peter Hutchinson, Managing Director for Call-System Technology. "PMN's use of industry standard interfaces and technologies, combined with our recognised expertise in delivering tailored communication solutions, will help us to successfully compete in the new fixed-to-mobile convergence market that many of our customers are now considering," added Hutchinson.

With over 10,000 customers, Call-Systems Technology is well established in the European marketplace as a leading provider of on-site communication products. The new Genesis GSM offering sits in a portfolio that includes paging systems, two-way radios and DECT phones tailored for a number of key vertical markets such as hospitality, education, leisure, medical, industrial and retail.

"New partnerships, such as Call-Systems Technology, validate the acceptance of Private Mobile Network technology as a significant new category, as does the growing number of customers across the enterprise and, especially, within hospitality and construction industries," comments Dean Parsons, Managing Director for Private Mobile Networks Ltd. "Partnering with innovative and forward thinking companies can only be good for the evolution of the PMN platform and continues our strategy of growing our UK channel over 2008," added Parsons.

Call-System Technology has already won customers for its Genesis GSM solution, including the exclusive Pennyhill Park Hotel and Spa in Surrey. As Duncan Couper, Front of House Manager for the Hotel commented, "Genesis GSM has made a huge difference to Pennyhill Park. Our staff can now use a single mobile handset throughout the hotel for all communications."

Call-Systems Technology will be showcasing Genesis GSM at this week's Hostec Eurhotec 2008, ExCel, London on 18th – 21st February.

#### About Call-Systems Technology

Call-Systems Technology is based in London and is a communications partner to over 10,000 system users, from independent hospitality and leisure venues to global retail and manufacturing companies. International sales and marketing operations are co-ordinated via a network of approved European and Middle East dealers including Ireland,



PRIVATE MOBILE NETWORKS

## Press Release

France, Germany, Norway, Denmark, Spain and Israel. Global partnerships include JTECH Asia/Australia, JTECH Latin America and JTECH USA, recently acquired by the global EPOS provider Micros.

Peter Hutchinson  
CST Managing Director  
020 8381 1338  
[peter@call-systems.com](mailto:peter@call-systems.com)  
[www.call-systems.com](http://www.call-systems.com)

### About TeleWare Group Plc

TeleWare's applications provide business solutions for voice continuity, mobility and team working, fixed mobile convergence, DECT replacement, enterprise call control, telephony migration and consolidation, voice portal solutions and seamless PBX and applications integration. Unparalleled interoperability enables seamless integration with a wide range of PBX and application vendors. A commitment to open standards ensures flexibility, freedom and choice.

TeleWare is a Microsoft gold partner, has certification for the quality standard ISO9001/2000 TickIT and has been awarded the Investors in People national standard for training and development of its employees to achieve its business goals.

TeleWare develops and delivers software based products and services in a variety of ways to suit the differing target markets. The TeleWare Group consists of TeleWare Plc, TeleWare Hosted Services, TeleWare Application Services and Private Mobile Networks Ltd.

TeleWare Plc: - The leading UK supplier of intelligent communications solutions provided as packaged and tailored application software. TeleWare's applications are delivered as on-premise or managed services to all sizes of businesses and as hosted platform solutions to service providers. TeleWare customers include over 23% of the FTSE 100 and approaching 21% of the top 1000 blue chip national and multinational companies.

**TeleWare Hosted Services (THS)** :- THS supports the full applications portfolio delivered in a hosted environment across TDM or IP networks. The Hosted Services are brought to market through sales partners from data centres in Thirsk, Docklands and Heathrow and are available for deployment by independent service providers.

**TeleWare Application Services (TAS)** :- TAS is an Application Service Provider (ASP) delivering services based on the TeleWare intelligent applications through BT Featurenet. TAS supports over 25,000 registered users delivering services such as personal numbering, auto attendant, unified and integrated messaging and IVR.

**Private Mobile Networks (PMN)** :- Private Mobile Networks Ltd provides private GSM network solutions for deployment in remote sites, use as DECT replacement and for fixed mobile convergence by businesses.

<http://www.teleware.com>

Press Enquiries, please contact:

Lesley Hansen, Marketing Director  
Telephone: +44 (0) 1845 521102



PRIVATE MOBILE NETWORKS

## **Press Release**

E-mail: [lesley.hansen@privatemobilenetworks.com](mailto:lesley.hansen@privatemobilenetworks.com)

OR

Anne Harding, The Message Machine

Telephone: +44 (0) 1895 631448

E-mail: [anne@themessagemachine.com](mailto:anne@themessagemachine.com)