



Press Release

Construction firm uses private mobile networks to reduce costs and improve onsite communication

- Robert Hughes Limited first UK property developer to deploy private GSM technology -

North Yorkshire, UK – 5th February 2008 – Private Mobile Networks Ltd, the UK provider of private GSM network technology, today announced Robert Hughes Limited as its first public client within the construction industry to deploy its Rapid Deployment Unit (RDU) to help reduce communication costs and improve coverage across a construction site.

“We were initially sceptical. However, seeing it in operation you realise how this can offer real tangible benefits – not just from a cost perspective and saving on mobile calls, but the fact that my guys can concentrate on what they do best,” comments Robert Hughes, Company Founder and Managing Director.

Robert Hughes Ltd has initially deployed the RDU on a multi-storey, multi-dwelling site with extensive work taking place in a newly created underground parking area excavated from two metres of solid stone. Contact with personnel on the lower levels was impossible on the standard mobile network.

“Construction is an industry in which we constantly need to ask questions, to verify, to quantify – and the amount of time we save not having to go and find the right people to answer questions is staggering,” explains Hughes. “We were amazed that we could arrive up on site, walk in with the unit, turn it on and we were up and running within minutes,” he added.

The RDU is housed centrally with handsets distributed to key staff to provide contactability across all levels of the site. Designed for challenging environments, the unit is housed in a self-contained hard-shell case and built to withstand heavy use, while the GSM handsets are impact, water and dust resistant and much easier and cheaper to replace than DECT or PMR handsets.

The solution removes the need for physical infrastructure to be installed or reliance on public mobile networks. Calls between handsets incur no charges and, where some infrastructure is in place, the unit can be connected to a standard phone line to allow users to make outbound calls at the standard landline rate.

The construction industry is one of the early adopters of private mobile networks and the deployment at Robert Hughes highlights many of the key advantages of the technology. Dean

Parsons, Managing Director of Private Mobile Networks Ltd, explains, "In this case, they are using ruggedised GSM phones solely for voice, but any GSM technology will work with the unit and the portability of the RDU base station allows it to quickly go wherever it's needed – irrespective of local conditions."

The RDU is also available in several variants with support for leased line, broadband and satellite connectivity.

About TeleWare Group Plc.

TeleWare develops and delivers software based products and services in a variety of ways to suit the differing target markets. The TeleWare Group consists of TeleWare Plc, TeleWare Hosted Services, TT Office Ltd and Private Mobile Networks Ltd.

TeleWare's applications provide business solutions for voice continuity, mobility and team working, fixed mobile convergence, DECT replacement, enterprise call control, telephony migration and consolidation, voice portal solutions and seamless PBX and applications integration. Unparalleled interoperability enables seamless integration with a wide range of PBX and application vendors. A commitment to open standards ensures flexibility, freedom and choice.

TeleWare is a Microsoft gold partner, has certification for the quality standard ISO9001/2000 TickIT and has been awarded the Investors in People national standard for training and development of its employees to achieve its business goals.

About TeleWare Plc

TeleWare is the leading UK supplier of intelligent communications solutions provided as packaged and tailored application software. TeleWare's applications are delivered as on-premise or managed services to all sizes of businesses and as hosted platform solutions to service providers. TeleWare customers include over 23% of the FTSE 100 and approaching 21% of the top 1000 blue chip national and multinational companies.

About TeleWare Hosted Services (THS)

THS supports the full applications portfolio delivered in a hosted environment across TDM or IP networks. The Hosted Services are brought to market through sales partners from data centres in Thirsk, Docklands and Heathrow and are available for deployment by independent service providers.

About Private Mobile Networks (PMN)

Private Mobile Networks Ltd provides private GSM network solutions for deployment in remote sites, use as DECT replacement and for fixed mobile convergence by businesses.

www.privatemobilenetworks.com

For further information visit www.privatemobilenetworks.com

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